



# TARIFF INCENTIVES SCHEME FOR MOROCCAN AIRPORTS

FROM APRIL 1<sup>st</sup>, 2023  
TO DECEMBER 31, 2025



Fes Saïss Airport

# MOROCCAN AIRPORT TARIFF INCENTIVES POLICY

## ■ Tariff airport Incentives

- Large accounts incentives
- HUB incentive
- Domestic incentive

## ■ Incentive goals

- Stimulate the international air traffic
- Retain airlines operating in Morocco and stimulate their growth
- Strengthen the position of Mohammed V Airport as a regional hub and a reference airport
- Encourage the development of domestic air traffic



AEROPORT MOHAMMED V

مطار محمد الخامس

# LARGE ACCOUNTS INCENTIVES FOR CASABLANCA MOHAMMED V AIRPORT

## ■ Objective :

Encourage passenger and cargo traffic growth at the airport and reward airlines traffic development

## ■ Discounts

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

Traffic volume levels – Casablanca Airport	Discounts
More than 4.000.000 pax	45 %
Between 3.000.001 and 4.000.000 pax	35 %
Between 2.000.001 and 3.000.000 pax	25 %
Between 1.000.001 and 2.000.000 pax	20 %
Between 500.000 and 1.000.000 pax	15 %

Discounts are applied to charges of :

- Passenger
- Landing
- Parking
- Lighting
- Boarding bridges and Cargo.

## ■ Conditions

- The discount is applicable to charges of international commercial movements operated by an airline from or to Casablanca Mohammed V airport including cargo flights.
- The discount is not applicable to the «Passenger» charge related to connecting passengers benefiting from the HUB incentive.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025.



المطار  
المنارة  
مراكش

AEROPORT MARRAKECH MENARA

# LARGE ACCOUNTS INCENTIVES FOR MARRAKECH MENARA AIRPORT

## ■ Objective :

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

## ■ Discounts

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

Traffic volume levels – Marrakesh Airport	Discounts
More than 2.000.000 pax	40 %
Between 1.500.000 and 2.000.000 pax	30 %
Between 1.000.000 and 1.500.000 pax	15 %
Between 500.000 and 1.000.000 pax	6 %

Discounts are applied to charges of :

- Passenger
- Landing
- Parking
- Lighting
- Boarding bridges and Cargo.

## ■ Conditions

- The discount is applicable to charges of international commercial movements operated by an airline from or to Marrakech Menara airport including cargo flights.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025.

مطار المسيرة  
AEROPORT AL-MASSIRA



# LARGE ACCOUNTS INCENTIVES FOR AGADIR AL MASSIRA AIRPORT

## ■ Objective :

Encourage passenger and cargo traffic growth at the airport and reward airlines traffic development

## ■ Discounts

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

Paliers pour l'aéroport de Agadir	Taux de remise
More than 400.000 pax	40 %
Between 300.001 and 400.000 pax	30 %
Between 200.001 and 300.000 pax	15 %
Between 100.001 and 200.000 pax	6 %
Between 50.000 and 100.000 pax	3 %

Discounts are applied to charges of :

- Passenger
- Landing
- Parking
- Lighting
- Boarding bridges and Cargo.

## ■ Conditions

- The discount is applicable to charges of international commercial movements operated by an airline from or to Agadir Al Massira airport including cargo flights.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025.

AEROPORT TANGER IBN BATTOUTA

طار ابن بطوطة



# LARGE ACCOUNTS INCENTIVES FOR TANGIER IBN-BATTOUTA AIRPORT

## ■ Objective :

Encourage passenger and cargo traffic growth at the airport and reward airlines traffic development

## ■ Discounts

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

Traffic volume levels – Tangier Airport	Discounts
More than 300.000 pax	40 %
Between 250.001 and 300.000 pax	30 %
Between 200.001 and 250.000 pax	15 %
Between 150.001 and 200.000 pax	6 %
Between 100.000 and 150.000 pax	3 %

Discounts are applied to charges of :

- Passenger
- Landing
- Parking
- Lighting
- Boarding bridges and Cargo.

## ■ Conditions

- The discount is applicable to charges of international commercial movements operated by an airline from or to Tangier Ibn-Battouta airport including cargo flights.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025

مطار كلميم

المطابق



# LARGE ACCOUNTS INCENTIVES FOR THE OTHER AIRPORTS (EXCEPT RABAT-SALE AIRPORT)

## ■ Objective :

Encourage passenger and cargo traffic growth at the airports and reward airlines traffic development

## ■ Discounts

An airline benefits from a discount depending on the total number of international passengers carried (arrivals and departures) during a year.

Traffic volume levels - Other Airports (except Rabat airport)	Discounts
More than 1.000.000 pax	45 %
Between 500.001 and 1.000.000 pax	35 %
Between 200.001 and 500.000 pax	25 %
Between 100.000 and 200.000 pax	20 %

Discounts are applied to charges of :

- Passenger
- Landing
- Parking
- Lighting
- Boarding bridges and Cargo.

## ■ Conditions

- The discount is applicable to charges of international commercial movements operated by an airline from or to the other airports except Rabat-Sale Airport and including cargo flights.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025



F8|F7

## « HUB » INCENTIVE

### ■ Objective :

Stimulate connecting traffic of Mohammed V Casablanca airport

### ■ Discounts

The discount is applicable to connecting passengers depending on the type of connection.

Type de Correspondance	Discounts
Domestic - Domestic	100 %
International - Domestic	100 %
Domestic - International	85 %
International - International	85 %

Discounts are applied to the **passenger fee**.

### ■ Conditions

- This incentive is applicable only at Casablanca airport.
- The HUB incentive concerns connecting passengers stopping in Casablanca before flying to another national or international airport.
- This measure could be combined with "Large accounts" incentives. However, the «Passenger» charge of connecting passengers benefiting from the HUB incentive is excluded from the «large account» discounts.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025.

AEROPORT RABAT SALE



# DOMESTIC INCENTIVE

## ■ Objective :

Stimulate the domestic traffic

## ■ Discounts

The discount is applied to all domestic flights in Morocco.

Discounts
100 %

Discounts are applied to charges of :

- Passangers
- Landing
- Parking
- Lighting
- Boarding Bridges
- Terminal charge (Approach).

## ■ Conditions

- This measure is applicable to purely domestic flights.
- The discount applies to all Moroccan airports.
- Incentives are offered to airlines having an account with ONDA and fulfilling the requirements.
- This incentives scheme will be operational from April 1<sup>st</sup>, 2023 to December 31<sup>st</sup>, 2025.

